

NanPao Resins Chemical Group

4766 TT

Investor Presentation

2025/5

1Q25 RESULTS & OUTLOOK

COMPANY OVEREVIEW

AGENDA

SUSTAINABLE INNOVATION

GROWTH STRATEGY

HISTORICAL FINANCIALS

1Q25 RESULTS

1Q25 Results

Consolidated Income Statements – 1Q25

NT\$ million	1Q25	4Q24	1Q24	QoQ	ΥοΥ
Net Revenue	5,554	6,122	4,990	-9%	11%
Gross Profit	1,912	2,059	1,654	-7%	16%
Gross Margin	34.4%	33.6%	33.2%		
Operating Expenses	1,002	1,055	885	-5%	13%
SG&A percent of Sales	18.0%	17.2%	17.7%		
Operating Income	910	1,004	769	-9%	18%
Operating Margin	16.4%	16.4%	15.4%		
Net Non-Operating Income (Loss)	103	-22	155		
Pre-Tax Income	1,013	982	924	3%	10%
Income Tax Expense	241	295	192		
Minority Interest	43	42	26		
Net Income to Parent	729	645	706	13%	3%
Net Margin	13.1%	10.5%	14.2%		
EPS (NT\$)	6.05	5.35	5.86	13%	3%
ROE – not annualized	5.3%	4.5%	5.6%		
Depreciation and Amortization	197	189	175		
CAPEX	130	129	94		

1Q25 Results

1Q25 Revenue Breakdown – by Segment

With R&D investments in new products starting to bear fruit and contribute to revenue, Adhesives revenue grew in 1Q25 compared to the same period last year. Coatings & Construction revenue also achieved double-digit growth compared to the prior year, driven by the consolidation of Yun Teh's revenue and continued market development efforts.



1Q25 Revenue Breakdown

1Q25 Revenue Growth by Segment

	YoY	QoQ
Total Revenue	11%	-9%
Adhesives	8%	-13%
Coatings & Construction	16%	0%

Adhesives Coatings & Construction Others

Consolidated Balance Sheet – 1Q25

	2025/	/3/31	2024/	2024/12/31		2024/3/31	
NT\$ million	\$	%	\$	%	\$	%	
Cash and Cash Equivalents	8,235	29%	7,491	27%	6,507	26%	
Notes & Accounts Receivable, Net	5,279	19%	5,522	20%	4,738	19%	
Inventories	3,206	11%	2,855	11%	2,751	11%	
Other Current Assets	1,255	4%	1,038	4%	906	3%	
Long-term Investments	1,544	5%	1,768	6%	1,665	7%	
Fixed Assets	5,854	21%	5,840	21%	5,800	23%	
Other Long-term Assets	3,166	11%	2,752	11%	2,643	11%	
Total Assets	28,539	100%	27,266	100%	25,010	100%	
Current Liabilities	9,764	34%	7,640	28%	8,103	32%	
LT Debt	2,269	8%	1,735	7%	1,377	5%	
Other Non-Current Liabilities	2,102	8%	1,955	7%	1,878	8%	
Total Liabilities	14,135	50%	11,330	42%	11,358	45%	
Common Stock	1,206		1,206		1,206		
Total Equity	14,404	50%	15,936	58%	13,652	55%	
Book Value per Share (NT\$)	106.3		120.2		101.4		
Current Ratio	184%		221%		184%		
Net Cash (Debt) to Equity	20%		17%		22%		

2025 OUTLOOK

2025 Outlook

□ The target of achieving record-high revenue this year remains unchanged.

- We continue to closely monitor the impact of U.S. reciprocal tariffs. With ongoing development of new products and applications, we remain committed to achieving new revenue highs this year.
- In sportswear adhesives, we are actively co-developing new material bonding technologies with brand partners to capture new orders, which are gradually contributing to revenue. Specialty adhesives are also expected to continue growing this year, driven by our ongoing efforts to expand into new industrial applications.
- > The acquisition of Yun Teh Industrial has been consolidated into our revenue this year.

□ Continue implementing the "NextGen" growth strategy

NanPao continues to co-develop new products and applications proactively to accelerate growth, aiming to create greater value for customers, and strengthen long-term competitiveness, thereby mitigating external risks.

> Continue to strengthen ROE, with a long-term target of achieving over 20%.

The annualized ROE for the first quarter of this year has exceeded 20%. We continue to enhance operational efficiency, aiming for a structural improvement in the operating margin.

2025 Outlook

Focusing on Increasing ROE as a Core Strategy, with a Long-term Goal of Achieving ROE above 20%

NT\$ NanPao continues to improve operational efficiency and enhance ROE



*Note: The ROE for 1Q25 is an annualized figure, calculated by multiplying the 1Q25 ROE by 4.

Structurally Improving Margins



- Strengthening our **core advantages**
- Focusing on high margin product lines
- Reducing impact from the raw material prices by shortening the price adjustment time lags
- Aiming to reduce operating
 expense ratio with a long-term
 target of lower than 15%

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2025 Outlook

Outlook – By Business

Adhesives: Sportswear	 Despite the uncertainty brought by U.S. reciprocal tariffs, shipments remain on track at present, and we are closely monitoring order trends and future developments. R&D investments in collaboration with global brands for joint development of bonding technology in new materials are bearing fruit, gradually starting to contribute revenue. We aim to continue to outgrow the industry, further optimizing our product mix and strengthening our market position.
Adhesives: Industrial & Other Consumers Goods	 Adhesives for semiconductors and optical applications are expected to maintain strong growth. The end-market share for woodworking and textile adhesives is relatively high in the U.S., and we will continue to monitor developments closely. End-use applications across adhesive segments remain relatively small and highly diversified. Continued growth is still expected this year. We continue to explore new growth opportunities by increasing the proportion of high-margin products and strategically expanding through innovative adhesive solutions. Our focus remains on adhesives for the semiconductor, electronics, woodworking, and textile industries, aiming to improve efficiency and expand applications. We see strong growth potential in semiconductor adhesives and other electronic sectors, prompting increased resource investment in these areas.
Coatings & Construction	 Construction revenue is mainly from Australia, with a target of continued growth. Additionally, we aim to expand our construction materials business through continued acquisitions. As for Coatings, we primarily serve the local markets in Taiwan and Asia, with a continued focus on improving profitability.

Sustainability

NanPao Was Ranked in the Top 5% in Corporate Governance Evaluation for the First Time in 2024

NanPao was ranked in the top 5% for the first time in the 11th Corporate Governance Evaluation announced by the Taiwan Stock Exchange on April 30. Among non-financial and non-electronics companies with a market capitalization over NT\$10 billion, NanPao was also ranked in the top 10%.



NanPao's Historical Corporate Governance Evaluation Results

Sustainability

Achievements

2024 TWSE Corporate Governance Evaluation

In 2024, NanPao was ranked in the Top 5% for the first time.

2024

TWSE Corporate Governance Evaluation

Top 5%

TWSE-Listed Companies

Top 10%

Non Financial and Non Electronics Companies with a market cap over NT\$10 bn 2023 TWSE Corporate Governance Evaluation 6%-20% TWSE-Listed Companies 11%-20% Non Financial and Non Electronics Companies with

a market cap over NT\$10 bn

2024 FTSE Russell ESG Rating

Scores **3.7/5** (0-5, best score: 5)

Outperformed the average score of 2.7 for the global specialty chemical industry

Achievements – Global ESG Ratings

2024 S&P Global ESG Scores

Scores **75**/100

(0-100, best score: 100)

Ranked in the **top 2%** of the global chemical industry

2023 Sustainalytics ESG Risk Rating

Scores 26.7/100

(0-100, best score: 0)

Ranked in the **top 26%** of the global chemical industry

Sustainability

NanPao's Progress and Goal on Sustainability - Environment

Green Products



Note: Company preliminary estimate

Energy management

Power generation capacity of renewable energy equipment installed at factory sites (Unit: kW)



Greenhouse Gas Emission and Management

- In 2024, all chemical factories obtained ISO 14064-1 certification for Scope 1 and Scope 2 GHG emissions. We target to complete Scopes 1, 2, and 3 GHG inventory for all factories by 2027.
- NanPao is one of the first buyers on the Taiwan Carbon Solution Exchange, purchasing 2,000 tons of carbon credits.

2021: Officially committed to achieve carbon neutrality by 2050.

2025: Curtail carbon intensity by 10% compared to 2023 for NanPao in Taiwan.

2050: Achieve carbon neutrality

Chemical Management

Reduce the number of high concernedchemical types and volume used by **50%** by 2030. Furthermore, we are proactively seeking other alternatives, and achieved a **50%** reduction in volume in 2023, surpassing our goal ahead of schedule

NanPao pledged as a Contributor to the Zero Discharge of Hazardous Chemicals (ZDHC) program. 100% of shipments to one of the world's largest sportswear brands acquired ZDHC Level 3 certification (the highest level of certification).

NanPao's Progress and Goal on Sustainability – Social & Governance

Friendly Workplace & Talent Management

- 48% of employees at NanPao in Taiwan are members of the labor union.
- The employee stock trust has achieved a participation rate exceeding 70%.

Sustainable Supply Chain

- 96.3% of suppliers sign on "Supplier ESG Commitment Declaration"
- Over 70% of our raw materials are supplied by local suppliers, achieving a performance rate of 82% in 2024.

Board Diversity

- Independence: Out of the 7 directors on the board,
 3 are independent directors, accounting for 42.86%
- Gender Diversity: Nan Pao strives to improve the gender equality of the board composition and has added one female Director to the Board.

Customer Management

 In 2023, Nan Pao won the "Best Adhesives Vendor" award from a Tier-1 customer

Community Engagement

 We pay close attention to the ecosystem protection, environmental impact, and physical and property safety of local communities where we operate. Furthermore, we also proactively take part in the educational development of local communities, as well as care for the underprivileged.



COMPANY OVEREVIEW

Executive Summary



NanPao is a leading **chemical** and **materials** company focusing on **innovative** and **sustainable** solutions. We are globally the **No. 1 producer of adhesives for athletic footwear** and have a strong position in specialty adhesive, coating, and construction material markets in Asia.



World-class **technology** accumulated over the past six decades, outstanding localized and custom-made **services**, and strong cash-flow which supports our **reinvestment in innovation and sustainability projects** give us advantages to outgrow the industry, where **sustainability** has been a main growth driver.



NanPao enjoys **multiple growth vectors** as we serve a broad range of industries. We target to broaden our offerings to chemicals used in the **footwear supply chain** and seek to leverage our existing advantages to **build our leadership** beyond footwear adhesives.



NanPao is dedicated to be the **global leader in innovation and green products**, aiming to increase **green product sales to over 80%** in 5 years. We also target to maintain a **double-digit long-term ROE** and offer **stable or growing cash dividends**.

OUR VISION

Enable everyone to live a more sustainable lifestyle

NanPao at a Glance



Company Milestones



We Operate Close to Our Customers

Focusing on the high growth Asian markets



Nan Pao's Key Position in the Supply Chain

Small cost proportion but significant impact on end-product quality



Competitive Advantages: Why We Can Outgrow the Industry

Strong Cash-Flow Supports Reinvestment

Widening the edge in innovation and sustainability over smaller, cost-focused players

World-Class Technology

Strong technology knowledge

and customer insight with leading position and relationship with Tier 1 athletic shoe producers

Customized & Localised Total Solutions

Offering customized and timely **service** that larger, global peers may not provide

SUSTAINABLE INNOVATION

Macro Trends and Growth Drivers towards Sustainability

ADHESIVES INDUSTRY GROWTH

Global Adhesives & Sealants Market



Water-based Technology Segment





*Source: ResearchAndMarkets.com, Market.us

Sustainable Innovation

Innovating for Sustainability

- NanPao has been increasing R&D investment 0 over the years.
- Brands requires innovative, sustainable 0 solutions.



Greenhouse gas emissions from key suppliers' manufacturing and transportation operations will be at or below 2020 levels by 2025.



We will achieve at least 75% sustainable materials for our products by 2025.



Our commitment is that **100% of** our packaging is recyclable or reusable by 2025.



The first global flooring manufacturer to sell all products as carbon neutral across their full life cycle. We target to be a **Carbon negative** company by 2040.

Interface

We continue to explore bio-based glue alternatives for our woodbased products. We aim to only use renewable or recycled materials sourced in a responsible way by 2030.



Sustainable Innovation

NanPao's Innovative Green Products

Raw materials account for 70% of GHG Emissions during product life cycle. NanPao has invested substantial R&D and technical resources into developing innovative green products.



() Bio-Based

Sportswear

Opportunities in Bio-based and **Recyclable Products**



PU Foam Insoles

First bio-based PU Foam Insoles

NanPao has developed **biomass materials** with lignin extract from liquid waste produced during paper manufacturing. The biomass materials provide high support and low elasticity.

Footwear Additives

We are developing eco-friendly, carbonnegative footwear additives, replacing fossilbased materials with **nature-based** materials.

Textile Adhesives

NanPao has recycled derivatives of carbon dioxide as raw materials. The materials provide great softness and breathability.



Footwear Adhesives

Currently, 75% to 80% of NanPao footwear adhesives products are low-VOC or zero-VOC.

Consumer Goods

High Performance and Bio-based for Sustainable Life





Non-Woven Adhesives

Leading Supplier of local Tier-1 Diaper Brands in Mainland China

We have developed high wet-strength adhesives to extend diaper **durability** even after wetting.

NanPao ultra-soft adhesives for the elastic band and diaper outer surface provide greater comfort, remaining **soft** to the touch in both **cold and warm weather**.



Paper Coating

Plastic free paper coating can make paper cups and paper containers completely recyclable and reusable.

Paper Labels Lamination

Bio-based hot melt adhesives used for paper labels lamination of metal cans.





Woodpow[®] - Woodworking Adhesives

Our woodworking PUR adhesives are **solvent-free**, with **great heat and moisture resistance** and **high bonding strength**, which enables safer and more sustainable furniture.



Industrial & Tech

Efficient and Eco-Friendly Solutions in High Demand





High temperature and high humidity resistance.

Acid free design which enables **low corrosion and low pollution** design for ITO film.



🕑 UV Tape for Semiconductor

Breaking into semiconductor supply chain

UV Tape is for semiconductor process to protect surface of wafer during backgrinding process and to hold wafer with ring frame during dicing process. With UV irradiation, the tape can be easily peeled from the wafers, which help **improve production efficiency**.



Automotive Adhesives

NanPao has developed **water-based** adhesives products (**low/zero-VOC**) for car interior such as carpets, leather seats etc.

Coatings & Construction

Pursuing Home Efficiency and Living Comfort

Recycle Toner into Water-based Coating

Global Recycled Standard (GRS) Certified

In partnership with ITRI and Fujifilm, we transform non-hydrophobic waste toner into eco-friendly water-based coating for indoor decoration, outdoor buildings, and furniture.



Powder Coatings for Tap Water Pipes

The First Solution Provider in Taiwan

Preventing the pipes from leaching chemical substances into tap water. Making drinking tap water safer and provide **better quality and more sustainable water** in Taiwan .

Insulating Glass Sealant

Resistant to sunlight, extreme weather and moisture, improving **energy efficiency** for buildings.

GROWTH STRATEGY

Strengthening Our Positions in Existing Businesses through Innovation





- Increasing current market share of 40-50% to 50-60% amongst Tier 1 athletic footwear brands through offering innovative products and outstanding services.
- Developing chemicals used in the footwear manufacturing process, such as footwear cleaner, primer and hardener for footwear.



Specialty Adhesives: Focusing on Five Key Areas

- Focusing on five key areas—Textile, Technology, Flexible Packaging, Woodworking and Hygiene segments—We leverage our expertise and efficiency to tap into large, high-growth markets through our customer base and Taiwan's industrial network.
- Strategically pursuing innovative adhesive solutions to enhance product performance and production efficiency, while continuously developing eco-friendly products.



Coatings & Construction: Streamline operations

- Construction revenue is mainly from Australia and around 80% are green products. We will continue to grow the market.
- As for Coatings, we continue to organize offerings to provide better and more complete solutions.
- The government promotes "transform to net-zero buildings by 2050". We will seize the opportunity and focus on developing and promoting sustainable, low-carbon building materials.

Growth Strategy

Focus on Innovation - "NextGen" Growth Strategy

We focus on industry-leading clients in selected segments and co-develop innovative bonding solutions. As we are well informed early, we can provide customers with the best solutions in a timelier fashion.



Innovation and Acquisitions as Dual Growth Pillars

Promoting Carbon Fiber Composite Material Development

Acquired a 70% stake in Yubo, with consolidation beginning in May 2023.

- Focus on producing epoxy resins, primarily for use in carbon fiber composite materials.
- End-use applications focus on sports equipment and niche markets such as industrial fuel tanks, oxygen bottles, and electrical insulation.

Strategic Objectives

- Able to share technology and resources as the application fields differ.
- Enter the high-performance carbon fiber epoxy market, capturing opportunities in replacement, lightweighting, and new energy.
- Initial contributions to revenue are expected to be limited, but long-term growth potential remains promising.

Strengthen the Product Line of Core Business

Acquired a 70% stake in Yun Teh, with consolidation beginning in January 2025.

- Accumulated over 40 years of experience in hardener manufacturing technology for epoxy resins.
- The end markets include industrial adhesives, flooring material coatings, coatings, and civil engineering.

Strategic Objectives

- Strengthen core business product lines, particularly in epoxy resin applications, to provide customers with more comprehensive solutions.
- Achieve cost synergies through joint procurement and integrate distribution resources to increase market share and competitiveness.
- Share technology and resources to gradually realize synergies that will accelerate revenue growth and profitability.

Growth Strategy

Improving Capital Efficiency

R&D	Increasing investme accelerate growth	ent in R&D to	CASH DIVIDEND	Paying stable or growing cash dividends
CAPEX	No large capex plan need some capex in customers locally		BOLT-ON ACQUISITION	Enabling us to grow globally and expand product applications
	ROE	Capex/Sales is	relatively low	Stable and Growing Cash Dividends
	-O-ROE	Capex (NT\$m)	─ ─% of sales	Dividend Per Share (NT\$) -Payout Ratio
21.5% 12.4% 12 7.9%	19.4% 17.5% 2.7% 12.2% 11.7% 6.9%	5.1% 3.8% 2.7% 383 546 912 813 610	.6% 3.6% 2.7% 2.2% 558 511	40% 59% 62% 59% 69% 69% 69% 69% 69% 69% 69% 6
2016 2017 2018 2	2019 2020 2021 2022 2023 2024	2015 2016 2017 2018 2019 2	2020 2021 2022 2023 2024	2015 2016 2017 2018 2019 2020 2021 2022 2023 2024

NanPao's 5 Year Targets

Ţ	Increasing green product sales to 80%	Maintaining double-digit long-term ROE
Being a global leader in	Investing in R&D and leveraging existing products for broader applications	Pursuing sustainable profit growth and improving capital efficiency
innovative & green chemical products	1	
	Growing above industry average	Providing stable or growing annual cash dividend per share
	Through organic growth and M&A	Continue to generate strong cash- flow, and target to maintain a payout ratio of at least 65%

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ANNUAL HISTORICAL FINANCIALS 2020-2024

Key Financial Performance



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Income Statement Highlights

NT\$ million	2020	2021	2022	2023	2024
Sales Revenue	15,551	17,980	22,004	20,581	22,983
Cost of Goods Sold	11,181	13,878	16,716	14,091	15,461
Gross Profit	4,370	4,102	5,288	6,490	7,522
Operating Expense	2,869	3,050	3,464	3,526	3,929
Operating Profit	1,502	1,052	1,824	2,964	3,593
Income before tax	1,606	1,203	2,385	3,394	3,757
Net Income	1,220	876	1,741	2,428	2,684
EPS (NT\$)	\$10.12	\$7.26	\$14.44	\$20.14	22.26
Gross Margin	28.1%	22.8%	24.0%	31.5%	32.7%
Opex/Sales	18.4%	17.0%	15.7%	17.1%	17.1%
Operating Margin	9.7%	5.9%	8.3%	14.4%	15.6%
Net Margin	7.8%	4.9%	7.9%	11.8%	11.7%
ROE	12.2%	6.9%	11.7%	17.5%	19.4%

YoY (%)								
2020	2021	2022	2023	2024				
-9%	16%	22%	-6%	12%				
-10%	24%	20%	-16%	10%				
-7%	-6%	29%	23%	16%				
-5%	6%	14%	2%	11%				
-11%	-30%	73%	62%	21%				
-10%	-25%	98%	42%	11%				
-1%	-28%	99%	39%	11%				
-1%	-28%	99%	39%	11%				

Balance Sheet Highlights

NT\$ million	2020	2021	2022	2023	2024
TOTAL ASSETS	19,346	25,928	24,746	23,664	27,266
Cash	4,614	4,296	4,348	5,202	7,491
NR & AR	3,915	4,377	4,879	4,751	5,522
Inventory	2,177	2,949	2,825	2,663	2,855
Fixed Asset	4,515	4,932	5,508	5,808	5,840
TOTAL LIABILITIES	8,150	9,658	9,103	9,118	11,330
Long-Term Debt	1,669	1,935	1,224	895	1,735
AP & NP	2,302	2,591	2,659	2,177	2,292
TOTAL EQUITY	11,196	16,270	15,643	14,546	15,936
A/R turnover days	91	84	77	85	84
Inv turnover days	72	67	63	71	65
A/P turnover days	69	64	57	63	53
Cash conversion cycle	94	87	83	93	96

% of Total Assets								
2020	2021 2022 2023 202							
100%	100%	100%	100%	100%				
24%	17%	18%	22%	27%				
20%	17%	20%	20%	20%				
11%	11%	11%	11%	10%				
23%	19%	22%	25%	21%				
42%	37%	37%	39%	42%				
9%	7%	5%	4%	6%				
12%	10%	11%	9%	8%				
58%	63%	63%	61%	58%				

Cash Dividend Payout

(NT\$m)	2019	2020	2021	2022	2023	2024
Net profit	1,228	1,220	876	1,741	2,428	2,684
Dividends Paid	723	844	723	1,206	1,809	2,291
DPS (NT\$)	6.0	7.0	6.0	10.0	15.0	19.0
Payout ratio	59%	69%	83%	69%	74%	85%
Dividend yield ¹	4.3%	4.6%	4.4%	5.7%	3.9%	5.4%

Notes:

1. Yield calculated using market cap on the day prior to ex-dividend date for 2019-2023.

2. 2024 cash dividend yield is based on NanPao's market capitalization as of market close on 8 May 2025.

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